Introduction to SOCIAL STYLE

Category: Professional & Leadership Development | **Vendor:** Tracom

Duration: 3.00 hours (1 days) **2.4 CPD Hours** **Rating:** ⭐ 4.6 (5,878 reviews)

Course Information

Delivery Format: Instructor Led - Online

Course Overview

TRACOM’s Introduction to SOCIAL STYLE Open Enrollment program provides a solid understanding of behavioral differences and teaches fundamental strategies to apply SOCIAL STYLE and Versatility knowledge. What’s Included Multi-rater Assessment and Profile Report which provides detailed analysis of learners’ SOCIAL STYLE and Versatility as well as recommendations to improve strengths and address blind spots. Participant Workbook is used to help explain key program concepts and helps put them into practice. SOCIAL STYLE Passport and SOCIAL STYLE Navigator are online tools that help people apply SOCIAL STYLE concepts to dozens of common workplace scenarios and see how Style is seen and applied in various countries around the world.

About This Course

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Who Should Attend

- Leaders/Managers
- Sales Professionals
- Individual Contributors

Learning Outcomes

Upon successful completion of this course, participants will be able to:

Understand how behavior differences impact relationships Learn the behavioral preferences of each SOCIAL STYLE Develop techniques to build rapport with anyone

Detailed Course Outline

- Understand the difference between behavior & personality
- Discover the four patterns of behavior
- Learn how each Style prefers to communicate and interact
- Recognize how others see your SOCIAL STYLE through the multi-rater assessment
- Learn and practice techniques to build rapport
- Review your strengths and blind spots in working with others
- Develop an ongoing skills development plan

Frequently Asked Questions

Q: What delivery options are available for Introduction to SOCIAL STYLE?

We offer multiple delivery formats:

- Live Instructor-Led Classroom Online (Virtual/Live Online)
- Traditional Instructor-Led Classroom Training (ILT)
- On-site delivery at your offices anywhere in United Kingdom
- Private dedicated courses customized for your team

Q: How many CPD hours does this course provide?

The 1-day Introduction to SOCIAL STYLE course provides up to 2.4 CPD hours of structured learning. CPD certificates can be provided upon request.

Q: What is the duration of the Introduction to SOCIAL STYLE training?

The training takes place over 1 day(s), with each day lasting approximately 3.00 hours including breaks for lunch and refreshments.

Q: Do you provide corporate training for Introduction to SOCIAL STYLE?

Yes, we provide corporate training, dedicated training, and closed classes for Introduction to SOCIAL STYLE. Training can take place anywhere in United Kingdom including London, Manchester, Birmingham, Edinburgh, or live online allowing teams from across United Kingdom or internationally to attend.

Q: Why choose Nexus Human for Introduction to SOCIAL STYLE?

Nexus Human is recognized as one of the leading training providers. Our trainers have won multiple awards including:

- Small Firms Best Trainer Award
- National Training Partner of the Year (Ireland) - Multiple Years
- Global Top 30 Instructor Awards (2012, 2019, 2021)
- Tech Excellence Award Nominations
- Learning Performance Institute (LPI) External Training Provider Sponsor 2024

Q: Are there any discount codes available?

Yes! Use discount code **PENPAL5** when booking your Introduction to SOCIAL STYLE training. Please note that only one discount code can be used per booking and cannot be combined with other special offers.

Nexus Human

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